# Consulting Rate Sheet – David Magarian

## 📍 Contact Information

**Name**: David Magarian  
**Email**: [[your\_email@example.com](mailto:your_email@example.com)]  
**Phone**: [your phone number]  
**Location**: California, United States  
**Website/Portfolio**: [optional URL]

## 💼 Services Offered

The following services are available under a unified consulting framework:

* Energy modeling QA/QC and regulatory compliance (Title 24, ASHRAE 90.1, LEED)
* Strategic decarbonization planning and firmwide modeling standards
* Python and Streamlit tool development (EM Tools, automation, translators)
* Custom report generation (ECON-1, EAP, LCCA, load reports)
* Training, workshops, and stakeholder alignment

## 💲 Standard Rate Structure

**Standard Hourly Rate**: ~~$220/hr~~  
**Early Adopter Rate**: ~~$200/hr~~  
**Preferred Client Discount Rate**: **$180/hr** *(for qualified strategic partnerships)*

Note: All services listed above fall under this hourly rate unless otherwise agreed.

## 🤝 Retainer Options

For ongoing strategic and technical collaboration:

| Monthly Retainer | Services Included |
| --- | --- |
| $2,000 | 5 hours QA/QC support, training, strategic planning |
| $5,000 | 10–12 hours QA/QC support, reporting workflows |
| $10,000 | 20–25 hours strategic planning, tool customization |
| —————- | ————————————————– |
| $5,000 | 10–12 hours QA/QC support, reporting workflows |
| $10,000 | 20–25 hours strategic planning, tool customization |

Retainers include priority scheduling, standing meetings, and access to interim deliverables.

## 📌 Terms & Notes

* **Minimum engagement**: 2 hours for ad-hoc work
* **Invoicing**: Net 15, invoiced biweekly or monthly
* **IP ownership**: All proprietary tools retain author rights unless otherwise contracted
* **Travel**: Billed at hourly rate + travel costs unless waived

For custom quotes or to initiate a pilot engagement, please reach out via email.

**David Magarian**  
Strategic Consultant | Technical Advisor | Tool Developer